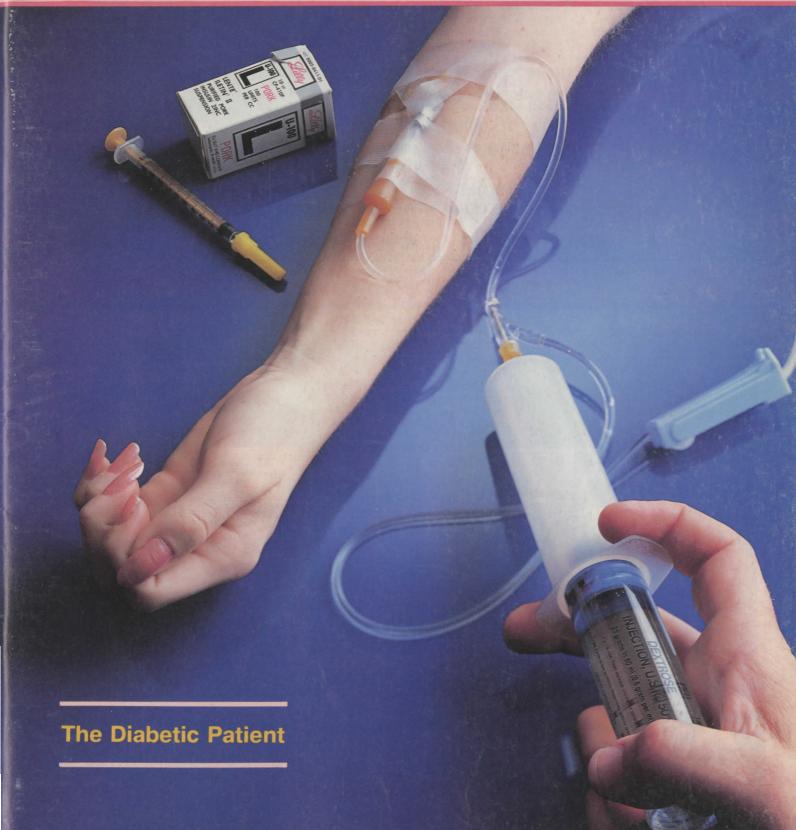


Billings and Collections

Examining the Pupils

Paramedic Candidate Selection





James O. Page, Publisher

Keith Griffiths, Managing Editor

Cleve Trimble, MD, Medical Editor

Rick Minerd, Senior Editor

Thom Dick, Associate Editor

Molly Hillson, Assistant Editor

Vivian Griffiths, Assistant Editor

Contributing Editors:

Brad Smith, Mary Newman, Gail Walraven, William Roush, MD, Mike Frank, MD, Gary Morris

Maureen Maquire, Art Director

Carolyn Page, Circulation Manager

Suzanne Lloyd, Advertising Manager

Jems Publishing Company, Inc.

James O. Page

President

Keith Griffiths
Vice President

Jane Ann Seymour

Secretary-Treasurer
Executive Office

P.O. Box 401 Basking Ridge, NJ 07920

201/766-7937

Editorial Office

P.O. Box 1026 Solana Beach, CA 92075 619/481-1128

Advertising Office

1131 Alta Loma, Suite 424 West Hollywood, CA 90069 213/854-3087

jems, Journal of Emergency Medical Services, is published monthly by Jems Publishing Co., 88 South Finley Ave., P.O. Box 401, Basking Ridge, NJ 07920.

Subscription Information: Send \$14.40 for one year (12 issues), \$25.00 for two years (24 issues) or \$34.00 for three years (36 issues) to P.O. Box 401, Basking Ridge, NJ 07920. Add \$10.00 per year for mailings outside the U.S.

CANADA — **jems** is distributed in Canada by Emergency Services Educational Association, P.O. Box 2560, Grand Forks, B.C. VOH 1HO.

Financial or other discounts, services or inducements may be offered periodically to encourage subscriptions or resubscriptions. Change of address notices should include both old and new addresses and zip codes.

Advertising Information: Rates are available upon request. Contact Suzanne Lloyd, advertising manager, at 213/854-3087; 1131 Alta Loma, Suite 424, West Hollywood, CA 90069.

Editorial Information: Manuscripts and queries should be directed to Keith Griffiths, Managing Editor, P.O. Box 1026, Solana Beach, CA 92075. Editorial guidelines are available upon request. Submitted manuscripts should be typed double-spaced and submitted in triplicate.

Copyright 1983 Jems Publishing Co., Inc. No material can be reproduced without the express permission of the publisher; ISSN 0197-2510. Controlled circulation postage paid at San Fernando, California and at additional mailing offices. Postmaster — Return Form 3579 to P.O. Box 401, Basking Ridge, NJ 07920.

Cover: Photo by Ed Kessler with Mark McKinnon.

CONTENTS

APRIL 1983 VOL. 8 NO. 4

FEATURES

The Diabetic Patient: New Methods of Control Bring Fresh Hope	
Back to Basics: Measuring the Effects of Continuing Education	
The Pupils and the Patient	
Picking a Winner: Candidate Selection for Paramedic Training	
Financial Strategies for Surviving the '80s, Part 2: Billings, Collections and Accounts Receivable	
Self-Instruction for Paramedics: An Alternative to the Standard Lecture	
DEPARTMENTS	
Editorial — CPR Controversy 4	Tricks of the Trade
Guest Comment	Inroads61
Letters	Reviews
Inside EMS	Index to Advertisers65
Calendar14	NAEMT News
Around The Nation17	
Classifieds	Discussions in Paramedicine 63 Epiglottitis and Croup
The Coalition Report 21	by Jim Dernocoeur
Paramedic Puzzler by Gail Walraven22	Rules of the Road75 Things That Go Bump by Brad Childs
My Turn	The Last Word78